

Crediting method	Declared rates <sup>6</sup>	Hypothetical projected illustrated rates					
	PrimePath Pro 10	PrimePath Pro 10			Benefit Base roll up <sup>4</sup> 200% of the weighted average interest credit percentage <sup>5</sup>		
		Last 10 years	High	Low	Last 10 years	High	Low
<b>Fixed account</b>	3.15%	<b>3.15%</b>	<b>3.15%</b>	<b>3.15%</b>	<b>6.30%</b>	<b>6.30%</b>	<b>6.30%</b>
<b>Annual Point-to-Point with Index Cap Rate</b>							
S&P 500®	7.25%	<b>5.02%</b>	<b>5.76%</b>	<b>4.65%</b>	<b>9.94%</b>	<b>11.44%</b>	<b>9.21%</b>
<b>Monthly Point-to-Point with Index Cap Rate</b>							
S&P 500®	2.20%	<b>5.06%</b>	<b>6.90%</b>	<b>3.06%</b>	<b>9.87%</b>	<b>13.50%</b>	<b>5.92%</b>
<b>Annual Point-to-Point with Index Margin</b>							
S&P Maestro 5 Index ER	0.00%	<b>4.78%</b>	<b>7.02%</b>	<b>4.78%</b>	<b>9.41%</b>	<b>13.83%</b>	<b>9.41%</b>
S&P 500® Low Volatility Daily Risk Control 5% Index	2.50%	<b>3.38%</b>	<b>4.50%</b>	<b>2.80%</b>	<b>6.62%</b>	<b>8.86%</b>	<b>5.52%</b>
S&P Multi-Asset Risk Control 5% Excess Return	0.00%	<b>4.62%</b>	<b>6.00%</b>	<b>4.26%</b>	<b>9.05%</b>	<b>11.88%</b>	<b>8.33%</b>
<b>Annual Point-to-Point with Participation Rate</b>							
S&P 500®	25%	<b>3.38%</b>	<b>3.85%</b>	<b>2.56%</b>	<b>6.69%</b>	<b>7.64%</b>	<b>5.08%</b>
Morgan Stanley Dynamic Global Index	135%	<b>7.80%</b>	<b>10.48%</b>	<b>7.80%</b>	<b>15.33%</b>	<b>20.75%</b>	<b>15.33%</b>
Morgan Stanley Dynamic Contribution	120%	<b>4.22%</b>	<b>8.25%</b>	<b>4.22%</b>	<b>8.27%</b>	<b>16.38%</b>	<b>8.27%</b>
<b>Two-year Point-to-Point with Participation Rate</b>							
Morgan Stanley Dynamic Global Index	190%	<b>9.58%</b>	<b>13.86%</b>	<b>9.58%</b>	<b>17.95%</b>	<b>26.02%</b>	<b>17.95%</b>
Morgan Stanley Dynamic Contribution	170%	<b>4.49%</b>	<b>11.40%</b>	<b>4.49%</b>	<b>8.69%</b>	<b>21.71%</b>	<b>8.69%</b>
<b>Two-year Point-to-Point with Index Margin &amp; Participation Rate</b>	<b>Margin 4%</b>	<b>3.13%</b>	<b>13.56%</b>	<b>3.13%</b>	<b>6.04%</b>	<b>25.56%</b>	<b>6.04%</b>
Morgan Stanley Dynamic Contribution (annual index margin of 2%)	<b>P-rate 285%</b>						
<b>Annual Point-to-Point with Enhanced Participation Rate</b> (with charge <sup>3</sup> )							
S&P Maestro 5 Index ER	150%	<b>7.11%</b>	<b>10.45%</b>	<b>7.11%</b>			
annual strategy charge percentage	0.95%	<b>6.16%<sup>3</sup></b>	<b>9.50%<sup>3</sup></b>	<b>6.16%<sup>3</sup></b>	<b>12.66%</b>	<b>19.02%</b>	<b>12.66%</b>
S&P Multi-Asset Risk Control 5% Excess Return	160%	<b>7.30%</b>	<b>9.55%</b>	<b>6.72%</b>			
annual strategy charge percentage	0.95%	<b>6.35%</b>	<b>8.59%</b>	<b>5.77%</b>	<b>13.02%</b>	<b>17.10%</b>	<b>12.03%</b>
Morgan Stanley Dynamic Global Index	170%	<b>9.78%</b>	<b>13.16%</b>	<b>9.78%</b>			
annual strategy charge percentage	0.95%	<b>8.83%<sup>3</sup></b>	<b>12.21%<sup>3</sup></b>	<b>8.83%<sup>3</sup></b>	<b>17.68%</b>	<b>24.33%</b>	<b>17.68%</b>
<b>Two-year Point-to-Point with Enhanced Participation Rate</b> (with charge <sup>3</sup> )							
S&P Maestro 5 Index ER	215%	<b>8.99%</b>	<b>13.05%</b>	<b>7.87%</b>			
annual strategy charge percentage	0.95%	<b>8.11%<sup>3</sup></b>	<b>12.19%<sup>3</sup></b>	<b>6.98%<sup>3</sup></b>	<b>15.49%</b>	<b>22.35%</b>	<b>13.18%</b>
S&P Multi-Asset Risk Control 5% Excess Return	225%	<b>7.80%</b>	<b>12.18%</b>	<b>6.87%</b>			
annual strategy charge percentage	0.95%	<b>6.91%<sup>3</sup></b>	<b>11.32%<sup>3</sup></b>	<b>5.96%<sup>3</sup></b>	<b>13.39%</b>	<b>21.11%</b>	<b>11.19%</b>
Morgan Stanley Dynamic Global Index	240%	<b>11.88%</b>	<b>17.19%</b>	<b>11.88%</b>			
annual strategy charge percentage	0.95%	<b>11.02%<sup>3</sup></b>	<b>16.38%<sup>3</sup></b>	<b>11.02%<sup>3</sup></b>	<b>20.86%</b>	<b>30.47%</b>	<b>20.86%</b>

If the underlying performance of an index is zero or negative, the interest credited to the contract will be zero.

**FOR FINANCIAL PROFESSIONAL USE ONLY. NOT TO BE USED FOR CONSUMER SOLICITATION PURPOSES.**

Sammons Financial® is the marketing name for Sammons® Financial Group, Inc.'s member companies, including North American Company for Life and Health Insurance®. Annuities and life insurance are issued by, and product guarantees are solely the responsibility of, North American Company for Life and Health Insurance.

1. The Annual Index Margin is multiplied by two when it is applied at the end of each two-year term. The Participation Rate is applied after the index margin.
2. Known as a strategy fee annual percentage in the contract. In exchange for the charge, an enhanced participation rate is received. The charge is multiplied by the number of years in the crediting term and is deducted once each term from the accumulated value allocated to the enhanced participation rate method. The charge will be deducted once each term at the earliest of any partial withdrawal that exceeds the penalty-free amount, a full surrender or the end of the term. The strategy charge will be deducted regardless of the interest credited to the contract and can lead to loss of premium in certain scenarios.
3. Net annual effective rate that reflects applicable strategy fees.
4. This amount is only applied to the benefit base, which is a value used only for determining lifetime payment amounts (LPA) and/or the rider death benefit features. Benefit base is not the same as the contract accumulation value and may not be used for partial withdrawals, full surrender or as the base contract death benefit. Strategy charges do not reduce the Benefit Base. However, strategy charges are reflected in the Weighted Average Interest Credit Percentage used in determining the Benefit Base roll up amount.
5. The weighted average interest credit percentage is equal to the sum across all fixed and index account options of:
  - 1) the interest credit for the account during the contract year that ends on the current anniversary less any applicable strategy fee annual percentage multiplied the number of years in the term for terms that end on the current anniversary multiplied by
  - 2) weighted average allocation amount for that account on the prior contract anniversary divided by
  - 3) total weighted average allocation amounts for all accounts on the prior contract anniversary
6. Declared rates are based on current rates and are subject to change without notice.

Projected illustrated rates: Projected illustrated rates are based on the annual effective rates for the most recent, most favorable, and least favorable ten year period out of the last twenty years of historical index performance as taken from our current illustration for this product. The projected illustrated rates in this hypothetical example assume the index will repeat historical performance and that the annuity's current non-guaranteed elements, such as index caps, index margins, participation rates or other interest crediting adjustments, will not change. It is likely that the index will not repeat historical performance, the non-guaranteed elements will change, and actual rates will be higher or lower than those provided in this example but will not be less than the minimum guarantees.

Withdrawals taken prior to age 59 1/2 may be subject to IRS penalties.

Fixed index annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although fixed index annuities guarantee no loss of premium due to market downturns, deductions from the accumulation value for optional benefit riders or strategy fees or charges associated with allocations to enhanced crediting methods could exceed interest credited to the accumulation value, which would result in loss of premium. They may not be appropriate for all clients. Interest credits to a fixed index annuity will not mirror the actual performance of the relevant index.

Insurance products issued by North American Company for Life and Health Insurance®, West Des Moines, Iowa. Product and features/options may not be available in all states or appropriate for all clients. See product materials and state availability chart for further details, specific features/options, and limitations by product and state. PrimePath® Pro fixed index annuity is issued on base contract form NA1008A/ICCI6-NA1008A.MVA or appropriate state variation including all applicable endorsements and riders.

## S&P

The "S&P 500®", "S&P Multi-Asset Risk Control 5% Excess Return Index", "S&P Maestro 5 Index Excess Return", and "S&P 500® Low Volatility Daily Risk Control 5% Index", ("the Indices") are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and have been licensed for use by North American Company for Life and Health Insurance® ("the Company"). S&P®, S&P 500®, US 500, The 500, iBoxx®, iTraxx® and CDX® are trademarks of S&P Global, Inc. or its affiliates ("S&P"); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). It is not possible to invest directly in an index. The Company's Product is not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, or any of their respective affiliates (collectively, "S&P Dow Jones Indices"). S&P Dow Jones Indices does not make any representation or warranty, express or implied, to the owners of the Company's Product or any member of the public regarding the advisability of investing in securities generally or in the Company's Product particularly or the ability of the Indices to track general market performance. Past performance of an index is not an indication or guarantee of future results. S&P Dow Jones Indices' only relationship to the Company with respect to the Indices is the licensing of the Index and certain trademarks, service marks and/or trade names of S&P Dow Jones Indices and/or its licensors. The Indices are determined, composed and calculated by S&P Dow Jones Indices without regard to the Company or the Company's Product. S&P Dow Jones Indices has no obligation to take the needs of the Company or the owners of the Company's Product into consideration in determining, composing or calculating the Indices. S&P Dow Jones Indices has no obligation or liability in connection with the administration, marketing or trading of the Company's Product. There is no assurance that investment products based on the Indices will accurately track index performance or provide positive investment returns. S&P Dow Jones Indices LLC is not an investment adviser, commodity trading advisory, commodity pool operator, broker dealer, fiduciary, "promoter" (as defined in the Investment Company Act of 1940, as amended), "expert" as enumerated within 15 U.S.C. § 77k(a) or tax advisor. Inclusion of a security, commodity, crypto currency or other asset within an index is not a recommendation by S&P Dow Jones Indices to buy, sell, or hold such security, commodity, crypto currency or other asset, nor is it considered to be investment advice or commodity trading advice.

S&P DOW JONES INDICES DOES NOT GUARANTEE THE ADEQUACY, ACCURACY, TIMELINESS AND/OR THE COMPLETENESS OF THE INDICES OR ANY DATA RELATED THERETO OR ANY COMMUNICATION, INCLUDING BUT NOT LIMITED TO, ORAL OR WRITTEN COMMUNICATION (INCLUDING ELECTRONIC COMMUNICATIONS) WITH RESPECT THERETO. S&P DOW JONES INDICES SHALL NOT BE SUBJECT TO ANY DAMAGES OR LIABILITY FOR ANY ERRORS, OMISSIONS, OR DELAYS THEREIN. S&P DOW JONES INDICES MAKES NO EXPRESS OR IMPLIED WARRANTIES, AND EXPRESSLY DISCLAIMS ALL WARRANTIES, OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE OR AS TO RESULTS TO BE OBTAINED BY THE COMPANY, OWNERS OF THE COMPANY'S PRODUCT, OR ANY OTHER PERSON OR ENTITY FROM THE USE OF THE INDICES OR WITH RESPECT TO ANY DATA RELATED THERETO. WITHOUT LIMITING ANY OF THE FOREGOING, IN NO EVENT WHATSOEVER SHALL S&P DOW JONES INDICES BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES INCLUDING BUT NOT LIMITED TO, LOSS OF PROFITS, TRADING LOSSES, LOST TIME OR GOODWILL, EVEN IF THEY HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, WHETHER IN CONTRACT, TORT, STRICT LIABILITY, OR OTHERWISE. S&P DOW JONES INDICES HAS NOT REVIEWED, PREPARED AND/OR CERTIFIED ANY PORTION OF, NOR DOES S&P DOW JONES INDICES HAVE ANY CONTROL OVER, THE COMPANY'S PRODUCT REGISTRATION STATEMENT, PROSPECTUS OR OTHER OFFERING MATERIALS. THERE ARE NO THIRD-PARTY BENEFICIARIES OF ANY AGREEMENTS OR ARRANGEMENTS BETWEEN S&P DOW JONES INDICES AND THE COMPANY, OTHER THAN THE LICENSORS OF S&P DOW JONES INDICES.

The S&P 500® Low Volatility Daily Risk Control 5% Index is managed to a volatility target, and as a result the index performance will not match the performance of any other index or the markets in general since volatility control tends to reduce both the rate of negative performance and positive performance of the underlying index, thereby creating more stabilized performance. This index has been in existence since Aug. 18, 2011. Ending values in years prior to inception are determined by S&P Dow Jones Indices LLC or its affiliates ("SPDJI") using the same methodology as used currently.

The S&P MARC 5% ER Index is managed to a volatility target, and as a result the index performance will not match the performance of any other index or the markets in general since volatility control tends to reduce both the rate of negative performance and positive performance of the underlying index, thereby creating more stabilized performance. This index has been in existence since Mar. 27, 2017. Ending Values in years prior to inception are determined by S&P Dow Jones Indices LLC or its affiliates ("SPDJI") using the same methodology as used currently.

S&P Maestro 5 Index ER is managed to a volatility target, and as a result the Index performance will not match the performance of any other index or the markets in general since volatility control tends to reduce both the rate of negative performance and positive performance of the underlying index, thereby creating more stabilized performance. This index has been in existence since 2/22/2021. Ending values in years prior to inception are determined by S&P Dow Jones Indices LLC or its affiliates ("SPDJI") using the same methodology as used currently.

### **Morgan Stanley**

Morgan Stanley Dynamic Contribution and Morgan Stanley Dynamic Global Index (the "Index" and applicable for both) are the property of Morgan Stanley & Co. LLC.

Any product that is linked to the performance of the Index is not sponsored, endorsed, sold or promoted by Morgan Stanley & Co. LLC, or any of its affiliates (collectively, "Morgan Stanley"). Neither Morgan Stanley nor any other party (including without limitation any calculation agents or data providers) makes any representation or warranty, express or implied, regarding the advisability of purchasing this product. In no event shall Morgan Stanley have any liability for any special, punitive, indirect or consequential damages including lost profits, even if notified of the possibility of such damages. The Index is the exclusive property of Morgan Stanley. Morgan Stanley and the Index are service marks of Morgan Stanley and have been licensed for use for certain purposes. Neither Morgan Stanley nor any other party has or will have any obligation or liability to owners of this product in connection with the administration or marketing of this product, and neither Morgan Stanley nor any other party guarantees the accuracy and/or the completeness of the Index or any data included therein.

No purchaser, seller or holder of this product, or any other person or entity, should use or refer to any Morgan Stanley trade name, trademark or service mark to sponsor, endorse, market or promote this product, without first contacting Morgan Stanley to determine whether Morgan Stanley's permission is required. Under no circumstances may any person or entity claim any affiliation with Morgan Stanley without the prior written permission of Morgan Stanley.

In calculating the performance of the Index, Morgan Stanley deducts, on a daily basis, a servicing cost of 0.50% per annum. This reduces the positive change or increase the negative change in the Index level and thus decreases the return of any product linked to the Index. The volatility control calculation applied by Morgan Stanley as part of the Index's methodology may decrease the Index's performance and thus the return of any product linked to the Index. In addition, because the volatility control calculation is expected to reduce the overall volatility of the Index, it will also reduce the cost of hedging certain products linked to the Index.

NOTE ON SIMULATED RETURNS: Back-testing and other statistical analyses provided herein use simulated analysis and hypothetical circumstances to estimate how the Index may have performed between April 3, 2007 and March 17, 2022, prior to its actual existence. The results obtained from such "back-testing" should not be considered indicative of the actual results that might be obtained from an investment in the Index. The actual performance of the Index may vary significantly from the results obtained from back-testing. Unlike an actual performance record, simulated results are achieved by means of the retroactive application of a back-tested model itself designed with the benefit of hindsight and knowledge of factors that may have possibly affected its performance. Morgan Stanley provides no assurance or guarantee that any product linked to the Index will operate or would have operated in the past in a manner consistent with these materials. Calculation based on simulated performance is purely hypothetical and may not be an accurate or meaningful comparison. Past performance (actual or simulated) is not necessarily indicative of future results.

### **Risk factors:**

- The level of the Index can go down. The Index components are exposed to various risks and their market price may be influenced by many unpredictable factors including risks associated with global equities markets, currency exchange rates, interest rates, commodities, and precious metals.
- There are risks relating to the volatility target mechanism. The Index's volatility target mechanism is applied to target an overall level of realized volatility equal to 5% but the realized volatility may be less than or greater than 5% and the volatility target may adversely affect Index performance.
- There are risks associated with leverage. The Index rules contemplate the possibility of leverage within the Index to achieve the 5% volatility target, which is expected to magnify declines.
- The Index has a limited performance history and past performance is no indication of future performance.
- The Index has embedded costs. The components that are used in constructing the Index include adjustments for costs associated with trading within and between various components, as applicable. The return of such components and, as a result, the return of the Index will be lower than if there were no associated costs.
- Purchasers of products linked to the Index will have no access to the assets underlying the Index.
- The Index methodology is fixed subject to certain adjustments and will not change over time even if the Index underperforms a relevant benchmark
- Morgan Stanley and its affiliates may from time to time engage in transactions involving the components of the Index, which may negatively impact the level of the Index



**Call your marketing organization or North American at  
866-322-7066 to discuss your next case.**